



2018-2019

PITTSBURGH BALLET THEATRE

ANNUAL REPORT

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The Power of Partnership

Dear PBT Supporters,

From a brand-new story ballet to a cross-company collaboration, some of our greatest successes this year were the products of partnership. It was a creative thread running through the entire season, gathering new people, ideas and impact.

We saw it in our second collaboration with Dance Theatre of Harlem, which brought 10 performances to the August Wilson African American Cultural Center and 32 educational programs to the community. It gave us the world premiere of *The Great Gatsby*, made especially for us by longtime friend and collaborator Jorden Morris.

We celebrated it in our residency at East Liberty Presbyterian Church, where PBT has instructed dance classes for 25 years, including 20 years with Hope Academy; in the PBT School students who volunteered nearly 1,500 hours at 35 nonprofits; and in new and upcoming partnerships with organizations like the Children's Museum, artists like Staycee Pearl and programs like Adaptive Dance for adults.

Collaborations like these are vital to bringing dance to new places and welcoming more people to dance.

As we celebrate our 50th Anniversary Season, we'll strengthen and establish more of these relationships than ever — with nonprofits, patrons, artists and the city we've called home for five decades.

As a result, we can look forward to a growing array of educational, therapeutic and inspirational opportunities for dance to dovetail with other disciplines.

Thank you, our supporters, audience members and advocates, for contributing your time, talents and resources to make this possible. It is an honor to partner with you.

With appreciation,





Harris M. Ferris
Executive Director




Terrence S. Orr
Artistic Director



 SIGNATURE
T/C
Dawn Fleischner
Chair, Board of Trustees

THE COMPANY

PRINCIPALS



Hannah Carter



Amanda Cochrane



Alejandro Diaz



Julia Erickson



Alexandra Kochis



Yoshiaki Nakano

SOLOISTS



Luca Sbrizzi



Masahiro Haneji



William Moore



JoAnna Schmidt



Gabrielle Thurlow



Diana Yohe

CORPS DE BALLET



Corey Bourbonniere



Jonathan Bright



Christian Garcia Campos



Alexander Castillo



Yu-Chieh Chao



Danielle Downey



Marisa Grywalski



Tommie Kesten



Lucius Kirst



Jessica McCann



Colin McCaslin



Caitlyn Mendicino



Ruslan Mukhambetkaliyev



Joseph Parr



Amanda Potts



Emily Simpson



Kurtis Sprowls



Jake Unger



Cooper Verona



Victoria Watford

7

COUNTRIES
REPRESENTED

54

COMPANY
PERFORMANCES

32

FULL-TIME
COMPANY DANCERS

AROUND TOWN



COMMUNITY SERVICE

On top of full-time training and academic schedules, the 20 high school students living in PBT School's Byham House dedicated 1,471 community service hours to 35 nonprofits, including Bethlehem Haven and the Greater Pittsburgh Community Food Bank.

PBT School student volunteers at Byham House



ROCK STEELERS STYLE

For the third year running, PBT School graduate students walked the runway and performed dance vignettes in the 2018 Rock Steelers Style show, benefitting the UPMC Sports Medicine Concussion Program and Cancer Caring Center.

Photo courtesy of Pittsburgh Steelers/Karl Roser



INNOVATIONS IN MENTAL HEALTH

In recognition of the company's sensory-friendly programming, Mental Health America of Southwestern Pennsylvania named PBT the education honoree of its 17th-annual Innovations Awards dinner on May 2.

Dennis Robinson, Kathryn Gigler and Lisa Auel of the PBT Education team



PARKINSON'S FOUNDATION AT PBT

PBT welcomed 75 guests for Movement Day at PBT, part of Parkinson's Foundation of Southwestern PA's annual conference, which featured an exercise class and guest speakers, including PBT Education and Community Engagement Director Kathryn Gigler.

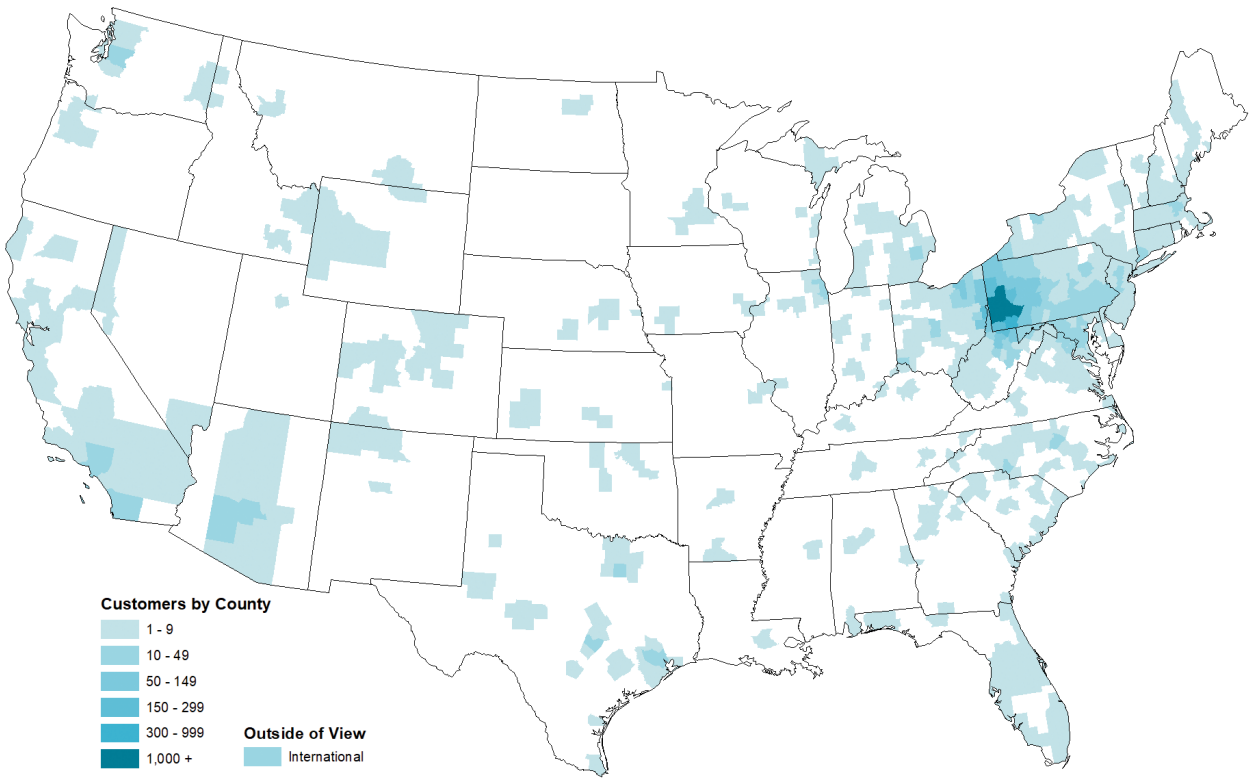
Photo courtesy of Parkinson's Foundation of Southwestern PA



SEASON IN REVIEW

Here’s a snapshot of the people PBT engaged with on stage,
in the studio and throughout the community:

TICKET BUYERS REPRESENTED | 67 PA Counties | 47 States | 9 Countries



68,138 TICKETS

28,245 FIRST-TIME
TICKET BUYERS

8,957 SUBSCRIBER
TICKETS



62 COMPANY AND
SCHOOL PERFORMANCES



1,883 AUDIENCE
MEMBERS AT REGIONAL
TOURING SITES



545,127 WEBSITE VISITS



35,134 FACEBOOK LIKES



11,705 TWITTER FOLLOWERS



13,817 INSTAGRAM FOLLOWERS



476 TICKETS DONATED
TO TICKETS FOR KIDS, VETTIX
AND OTHER NONPROFITS



1,512 PBT SCHOOL
STUDENTS

16,344 PEOPLE ENGAGED IN
EDUCATIONAL PROGRAMS IN...



COMMUNITIES

ALLISON PARK, Apollo, BALDWIN, BEECHVIEW,
BEECHWOOD, Bethel Park, Brighton Heights, BROOKE
COUNTY, Carmichaels, CARNEGIE, CARRICK, DOWNTOWN
PITTSBURGH, East Liberty, GREENSBURG, GREENTREE,
HAZELWOOD, HERMITAGE, Hill District, HOMESTEAD,
HOMWOOD, LAWRENCEVILLE, Ligonier, MANCHESTER,
McCandless, MILLVALE, NEW BRIGHTON,
North Side, O'HARA TOWNSHIP, OAKLAND, Penn Hills,
Plum, Ross Township, Scott Township, SHADYSIDE,
SHERADEN, SOUTH SIDE, STRIP DISTRICT, TROY HILL,
WEST MIFFLIN, Woodland Hills, WILKINSBURG



MOZART IN MOTION
with the PBT Orchestra
OCT. 26–28, 2018
BENEDUM CENTER



3,746 tickets

"The stars seemed to align themselves as Pittsburgh Ballet Theatre opened its 2018 season ..."

– PITTSBURGH POST-GAZETTE



THE NUTCRACKER
NOV. 30–DEC. 27, 2018
BENEDUM CENTER



37,479 tickets

"My mom and I brought my five-year-old daughter for the first time ever. She cried actual tears at the end because she did not want it to be over!"

– FROM THE AUDIENCE



THE GREAT GATSBY
with the PBT Orchestra
FEB. 8–17, 2019
BENEDUM CENTER



9,790 tickets

"It was incredible. We loved every minute ... thank you for bringing such beautiful art to Pittsburgh."

– FROM THE AUDIENCE

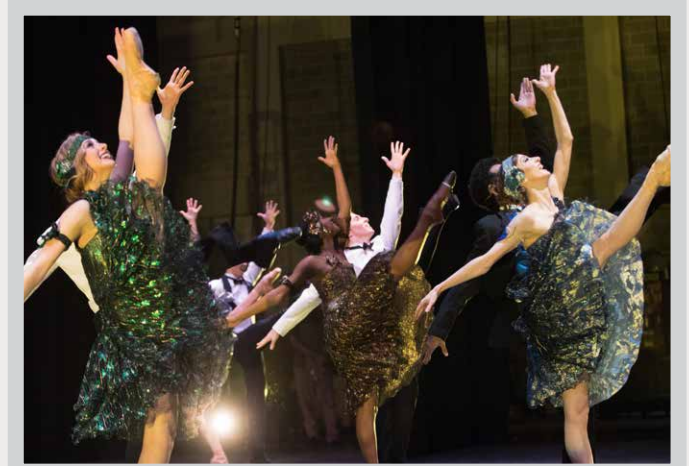


Photo by Kelly Perkovich

PITTSBURGH BALLET THEATRE +
DANCE THEATRE OF HARLEM
MARCH 15–24, 2019
AUGUST WILSON CENTER



4,295 tickets

"The audience can already see how this partnership has probably influenced both companies. And as this tale of two companies continues — and I hope it does — it can only reap vast rewards."

– PITTSBURGH POST-GAZETTE



THE SLEEPING BEAUTY
with the PBT Orchestra
MAY 10–12, 2019
BENEDUM CENTER



6,483 tickets

"Extraordinary! Absolutely beautiful and flawless performance. Bravo."

– FROM THE AUDIENCE



Photo by Aimee DiAndrea

ARTISTIC ADVANCES



Collaborations with a Canadian choreographer and a New York ballet company set the stage for a season with vast creative range. The result was a 2018–2019 lineup featuring a world premiere, three PBT debuts and three productions with live orchestra.

SEASON HIGHLIGHTS

PBT & DTH REUNITE: As part of PBT and Dance Theatre of Harlem's second collaboration in two years, the companies hosted 32 community engagement programs and filled the August Wilson African American Cultural Center for 10 performances, featuring repertoire signatures from each company and a joint staging of Stanton Welch's *Orange*.

MAJOR PREMIERES & REPRISALS: PBT gave Jorden Morris' grand *The Great Gatsby* its world premiere, debuted in Jiří Kylián's *Sechs Tänze* and Stanton Welch's *Orange*, performed George Balanchine's *Divertimento No. 15* for the first time in 15 years and reprised Kylián's critically acclaimed *Petite Mort*.

EQUITY INITIATIVES: PBT joined the Equity Project, spearheaded by Dance Theatre of Harlem, International Association of Blacks in Dance and Dance/USA to advance racial equity in professional ballet companies. The initiative includes 21 national ballet companies.

EDUCATION



From creative movement in classrooms to ballet at the local library, PBT's education team creates opportunities for people to discover and dive deeper into dance. This year, PBT partnered with 25 organizations to increase access to the art form with programs focused on enriching academics and childhood development, promoting physical and mental wellbeing, and igniting imagination.

SEASON HIGHLIGHTS

ACCESSIBILITY ADVANCES: PBT welcomed record audiences for its sensory-friendly production of *The Nutcracker*, piloted Adaptive Dance classes for adults and offered a summer series of its successful youth Adaptive Dance classes at the Children's Museum's new Museum Lab. All three programs provide dance experiences designed for people with autism spectrum disorders and other individualized needs.

PBT AND DTH ENGAGE: Over 1,800 people engaged with PBT and Dance Theatre of Harlem artists during the companies' two-week collaboration in March. Ranging from student matinees to meet-the-dancer sessions, over 30 programs advanced the dialogue on diversity in dance with the support of community partners like 1HoodMedia, the Latino Community Center and Vibrant Pittsburgh.

25 YEARS IN EAST LIBERTY: Anniversaries collided this season for PBT (50 years), Hope Academy (20 years) and its home at East Liberty Presbyterian Church (200 years), where PBT has offered community dance classes for 25 years. It all added up to a 20-25-50-200 celebration, which showcased nearly 150 of PBT's Hope Academy pre-ballet, creative movement and ballet students in two performances at the Kelly Strayhorn Theater.

SPECIAL EVENTS



Teter Family - Ballet Under the Stars at Hartwood Acres



PBT + DTH company dancers and Melonie Nance - PBT+ DTH Preview Party



Anne Miller, Mosites, Sclo, Bicket are - 50th Anniversary Prelude in Palm Beach



Virginia Johnson and Harris - PBT + DTH Preview Party



Dawn and Chris Fleischner - Golden Prelude Dinner



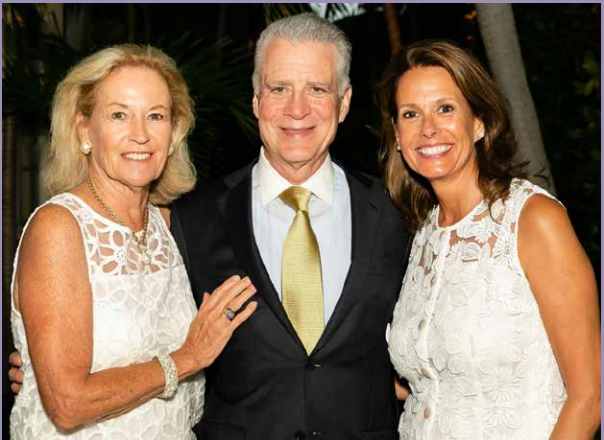
Tom and Dona Hotopp and Benters - Golden Prelude Dinner



Julia Erickson and PBT Company artists



Mayor Bill Peduto and PBT School students - 50th Anniversary Season Reveal



Ann McGuinn and Rooneys - 50th Anniversary Prelude in Palm Beach



Members of the PBT Orchestra - Golden Prelude Dinner



SPOTLIGHT

A WORLD PREMIERE IN THE MAKING
JORDEN MORRIS' THE GREAT GATSBY

18 scenes | 69 roles
100 costumes

For the February world premiere of PBT's *The Great Gatsby*, choreographer Jorden Morris and composer Carl Davis joined forces to create a thrilling depiction of F. Scott Fitzgerald's conflicted characters, the excesses of post-war America, and the rhythm of the Jazz Era's music, dance and social pulse. Here's a look at what it took to bring the spirit of the Roaring '20s to the stage.

"When we decided to create a new Gatsby, I thought of Jorden right away. His narrative is always clear, funny and poignant. He is truly one of ballet's modern master storytellers."

– Artistic Director Terrence S. Orr



Alexandra Kochis and Lucius Kirst

"Gatsby had more than an obsession; he truly loved and idolized Daisy to the point that he created a world for her. Of course the character may have his faults, but the conviction of his devotion is what inspires me most."

– Jorden Morris



Choreographer Jorden Morris and Soloist Diana Yohe. Photo by Aimee DiAndrea.



PBT Costumier Janet Groom Campbell and Caitlin Steel, rehearsal director and assistant to Jorden Morris

"I've enjoyed using social dances like the Charleston, quickstep, shimmy and fox trot and coming up with a version that works in a classical company but also gives the audience a true feel for what those dances looked like at the time."

– Jorden Morris

"It's really been a labor of love across two continents. Carl grew up on the music of the '20s, so he brings a real historical value to the score. His expertise amplifies the production and gives it a sense of honesty."

– Choreographer Jorden Morris



Composer Carl Davis and choreographer Jorden Morris

"I tend to go to the books and writers, the photographs and films that were being made and what was happening in the world to get a better sense of what society was like at the time this story was being told."

– Jorden Morris

POINTE IN TIME: MOZART IN MOTION

500 guests | \$567,000 raised for repertoire, scholarships and more

Inspired by the genius choreography George Balanchine and Jiří Kylián created to the music of Mozart, PNC Presents Pointe in Time: Mozart in Motion, chaired by Mary McKinney Flaherty and Mark Flaherty, celebrated ballet's power to transform lives and spark innovation in the theater, classroom and community. Nearly 500 guests gathered to support repertoire, live music, student scholarships and inclusive education programs while enjoying an elegant evening of fashion, fine dining and performance.



2019 Pointe in Time Gala Committee



Carolyn Byham and Catharine Ryan



David and Dorrit Tuthill



Ken and Laura Gormley, Don and Patsy McKinney, Mary McKinney Flaherty and Mark Flaherty

PBT SCHOOL



The most fundamental partnership of all lies between PBT and PBT School—seen this season in the company dancers who choreographed for school performances, the students who made over 250 appearances in all five company productions and the alumni who have earned spots on the company roster. This year, opportunities abounded as PBT School enrollment reached an all-time high with over 1,500 students across its Children’s, Student, Pre-professional and Community divisions.

SEASON HIGHLIGHTS

KICKSTARTING CAREERS: Exposure to the professional company ranks among PBT School’s top training advantages, launching careers across the country and right here at PBT. This season, Artistic Director Terrence S. Orr signed PBT School graduate students Allison Durand, Erin Casale and Jack Hawn, who join fellow alumni like newly promoted PBT soloists Corey Bourbonniere and Marisa Grywalski.

CULTIVATING YOUNG CHOREOGRAPHERS: The April Pre-professional Choreography Showcase gave 25 emerging student choreographers a platform to develop original work on their peers, run rehearsals, polish the works for performance and share them with an audience of friends, family and faculty.

COLLABORATING WITH CONTEMPORARY ARTISTS: PBT School students joined performance and visual art at two major museums this year. On opening day of the Carnegie Museum of Art’s Carnegie International, 57th Edition, 2018 in October, students performed a collage of Marius Petipa ballet scenes as part of the Karen Kilimnik Programme. Then in February at the Mattress Factory, graduate students danced faculty member Jamie Murphy’s original choreography alongside the floating, charcoal-studded globe of Karina Smigla-Bobinski’s “ADA” installation.



During the 2018–2019 Season, audience members came from 67 Pennsylvania counties and 47 states to experience a PBT performance—and PBT brought performances to thousands at local and national touring venues. Here are the highlights:

BALLET UNDER THE STARS AT HARTWOOD ACRES

Aug. 19, 2018 | Hampton Township, Pennsylvania

One of PBT’s best-loved traditions welcomed thousands for free family fun and an al fresco performance featuring Jerome Robbins’ romantic *In the Night* and three works by PBT dancers: JoAnna Schmidt’s ‘60s-inspired *Lightworks*, Yoshiaki Nakano’s contemporary *Infusion* and Jessica McCann’s futuristic *the silver line*.



PBT School student Ariana Chernyshev and a budding ballerina at Ballet Under the Stars. Photo by Kelly Perkovich.

UNIVERSITY OF MINNESOTA DEBUT

Nov. 8, 2018 | Minneapolis, Minnesota

PBT debuted at Northrop at the University of Minnesota with a touring performance of its *Mozart in Motion* program, featuring Balanchine’s *Divertimento No. 15* and Jiří Kylián’s *Petite Mort* and *Sechs Tänze*. PBT performed with The Saint Paul Chamber Orchestra and has been invited to return for the 2019–2020 Season.



PBT dancers Cooper Verona, Amanda Cochrane and Kurtis Sprowls in *Sechs Tänze*. Photo by Rich Sofranko.

50TH ANNIVERSARY PRELUDE IN PALM BEACH

April 7, 2019 | Palm Beach, Florida

In support of PBT’s upcoming 50th Anniversary Season, David and Gabriela Porges hosted friends of PBT in Palm Beach for a special performance featuring duets from Jiří Kylián’s *Petite Mort*, the Act II pas de deux from *Swan Lake*, Michael Smuin’s *Eternal Idol*, and the overture and opening pas de deux of Jorden Morris’ new *The Great Gatsby*.



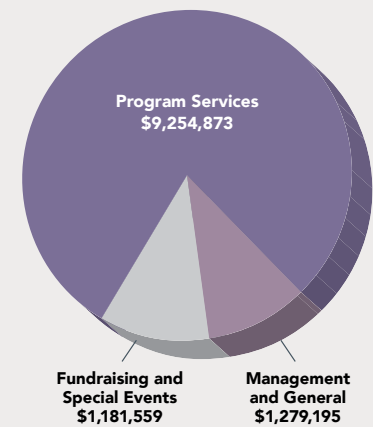
PBT dancers, Gabriela and David Porges, and Greta and Art Rooney II in Palm Beach.

FINANCIALS 2018-19

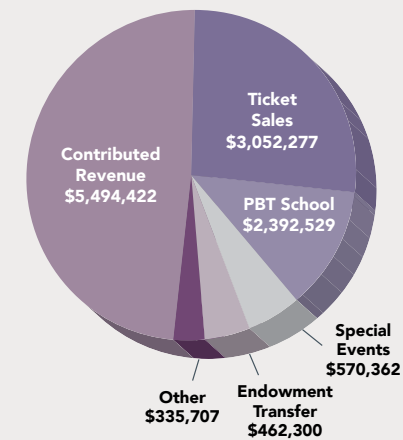
STATEMENT OF CASH FLOWS
(June 30, 2019)

CASH FLOWS FROM OPERATING ACTIVITIES	
Changes in net assets	\$1,309,684
Adjustments to reconcile changes in net assets to net cash provided by operating activities:	
Depreciation and amortization	\$761,477
Net realized and unrealized gains on investments	(\$133,946)
Contributions restricted for investments in endowment	(\$179,917)
Provision for bad debts	\$117,500
Changes in assets and liabilities:	
Accounts receivable	\$13,653
Pledges receivable	(\$125,109)
Prepaid expenses	(\$33,694)
Accounts payable and accrued expenses	\$117,880
Deferred revenue	\$30,709
Net cash provided by operating activities	\$1,878,237
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of fixed assets and production assets	(\$615,833)
Proceeds from the sale of investments	\$2,860,336
Purchase of investments	(\$3,046,439)
Net cash used in investing activities	(\$801,936)
CASH FLOWS FROM FINANCING ACTIVITIES	
Lines of credit, net	(\$1,275,000)
Payments on long-term debt	(\$62,905)
Contributions restricted for investment in endowment	\$248,917
Net cash used in financing activities	(\$1,088,988)
Net (decrease) increase in cash and cash equivalents	(\$12,687)
CASH AND CASH EQUIVALENTS	
Beginning of year	\$1,026,894
End of year	\$1,014,207
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	
Cash paid during the year for interest	\$17,210

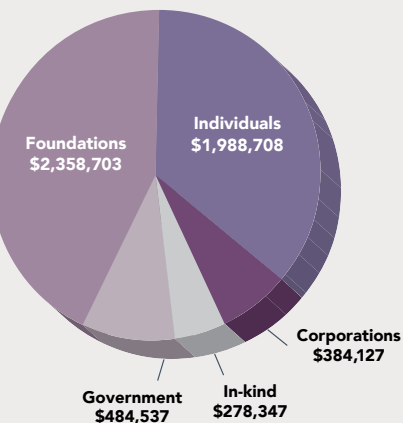
USE OF OPERATING FUNDS
Total: \$11,715,627



SOURCES OF OPERATING FUNDS
Total: \$12,307,597



CONTRIBUTED OPERATING REVENUE BY SOURCE
Total: \$5,494,422



STATEMENT OF FINANCIAL POSITION
(June 30, 2019)

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$714,301
Accounts receivable	\$20,608
Pledges receivable	\$1,117,021
Prepaid expenses and other current assets	\$402,296
Total Current Assets	\$2,254,226
ENDOWMENT ASSETS	
Cash and cash equivalents	\$299,906
Investments	\$8,444,856
Total Endowment Assets	\$8,744,762
INVESTMENT HELD BY TRUST	
PLEDGES RECEIVABLE	\$372,162
FIXED ASSETS, NET	\$117,761
PRODUCTION ASSETS	\$9,188,616
(less accumulated amortization of \$813,624 and \$798,512 in 2019 and 2018, respectively)	\$201,167
Total Assets	\$20,878,694
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Payments due within one year on long-term debt	–
Lines of credit	\$200,000
Accounts payable and accrued expenses	\$335,832
Deferred revenue	\$1,489,868
Total Current Liabilities	\$2,025,700
NET ASSETS	
Without Donor Restrictions	\$6,042,284
With Donor Restrictions	\$12,810,710
Total Net Assets	\$18,852,994
Total Liabilities and Net Assets	\$20,878,694

STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS (June 30, 2019)

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
OPERATING REVENUE	\$6,350,875	–	\$6,350,875
OPERATING EXPENSE	(\$11,715,627)	–	(\$11,715,627)
Changes in net assets before public and private support, releases from restrictions and depreciation on leaseholds, machinery and equipment and land improvements	(\$5,364,752)	–	(\$5,364,752)
PUBLIC AND PRIVATE SUPPORT	\$3,604,127	\$2,358,241	\$5,962,368
Changes in net assets before releases from restrictions and depreciation on leaseholds, machinery and equipment and land improvements	(\$1,760,625)	\$2,358,241	\$597,616
NET ASSETS RELEASED FROM OPERATING RESTRICTIONS			
Investment income spending	\$462,300	(\$462,300)	–
Other support	\$1,890,295	(\$1,890,295)	–
Total net assets released from operating restrictions	\$2,352,595	(\$2,352,595)	–
Changes in net assets from operations	\$591,970	\$5,646	\$597,616
Net realized and unrealized gains, interest and dividends	–	\$352,613	\$352,613
Public and private support related to capital and other non-operating restrictions	–	\$1,000,000	\$1,000,000
Net assets released from capital restrictions	\$22,429	(\$22,429)	–
Depreciation on leaseholds, machinery and equipment and land improvements	(\$640,545)	–	(\$640,545)
Changes in net assets	(\$26,146)	\$1,335,830	\$1,309,684
NET ASSETS			
Beginning of year	\$6,068,430	\$11,474,880	\$17,543,310
End of year	\$6,042,284	\$12,810,710	\$18,852,994

STATEMENT OF FUNCTIONAL EXPENSES (June 30, 2019)

	AUDIT REPORT	SPECIAL PROJECTS	NET ASSETS RELEASED	ADJUSTED TOTALS
Salaries, wages, fees and fringe benefits	\$4,842,304	\$1,089,083	\$459,413	\$6,390,800
Production costs	\$2,754,737	–	–	\$2,754,737
Depreciation/amortization	\$708,953	\$30,241	\$22,283	\$761,477
Marketing	\$671,792	\$24,265	–	\$696,057
Occupancy	\$363,089	\$17,391	\$14,064	\$394,544
Development and special events	–	–	\$487,559	\$487,559
General and administrative	\$264,665	\$147,906	\$180,080	\$592,651
In-kind	\$237,354	\$550	\$40,443	\$278,347
Total Functional Expenses	\$9,842,894	\$1,309,436	\$1,203,842	\$12,356,172

CONTRIBUTED OPERATING REVENUE BY SOURCE (June 30, 2019)

PUBLIC & PRIVATE SUPPORT	PROGRAM ACTIVITIES	MANAGEMENT AND GENERAL	FUNDRAISING AND SPECIAL EVENT	TOTALS
Special projects	\$1,323,650	(\$1,323,650)	–	–
Individuals/board	\$574,999	\$209,299	\$1,204,410	\$1,988,708
Foundations	\$746,500	\$1,001,851	\$610,352	\$2,358,703
In-kind	\$278,347	–	–	\$278,347
Government	\$482,537	–	\$2,000	\$484,537
Corporations	\$198,094	\$112,500	\$73,533	\$384,127
Total	\$3,604,127	\$ –	\$1,890,295	\$5,494,422

ADMINISTRATIVE & ARTISTIC TEAM

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Assistant to the Executive Director
Katie Potts

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Zachary Dwyer

Assistant Carpenter
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Co-Director
Dennis Marshall

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Eun Young Ahn

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Christopher Budzynski

Full-Time Ballet
Christine Schwaner

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PBT Ballet Master
Steven Annegarn

PBT Ballet Mistress
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Ellen Gozion

Full-Time Pianist
Kuan-Yi Lu

Full-Time Pianist
Juliet Winovich

Jack Hawn, Emily Jones, Edward Leonard, Hyoseul Kim, Daniel McTiernan, David O'Brien, Laura Reynolds, Vivian Shao, and Lisa Wimer

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Holly Bedford

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Manager of School Communications and Student Resources
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Manager of School Marketing and PR
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Julie Karabin

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Byham House Chef

Kristen Palmer

Byham House Support Staff

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Antoine Douaihy, MD

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Freddie H.K. Fu, MD

Foot and Ankle Surgeon

MaCalus Hogan, MD

Primary Care Sports Medicine Physician

Kelley A. Anderson, DO

Athletic Trainer

Brittany Wilcosky, MS, LAT, ATC

Physical Therapist

Erica Coffey, PT, MS, SCS

Physical Therapist

Catherine C. Hagan Vargo, PT, DPT, OCS, SCS

Sports Dietitian

Jeffrey Lucchino, RDN, CSSD

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Allegheny Foundation

Angerman Family Fund

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Arts, Equity, & Education Fund

Auberle Foundation

Audrey Hillman Fisher Foundation

Bartlett Foundation

The Benter Foundation

Bruce D. & Treasure Sachnoff Charitable Family Foundation

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